

BRITISH COLUMBIA CANADA



MEDICA 2022



B.C. COMPANY DIRECTORY



**Dusseldorf, Messe
November 14-17, 2022**



BritishColumbia.ca



Vancouver, B.C.

British Columbia's Life Sciences Industry

With more than 300 biopharmaceutical and medical device companies, British Columbia's diverse life sciences sector is a leader in the research and development of new therapies and products. Key areas where British Columbia is producing world-leading products and services include HIV-AIDS, oncology and genomics.

BIOTECHNOLOGY AND PHARMACEUTICALS

British Columbia's pharmaceutical and biopharmaceutical companies are global leaders in developing solutions for patients worldwide. For instance, STEMCELL develops cell culture media, cell separation systems, instruments and other reagents for use in life sciences research across basic and translational research continuums. While Zymeworks is focused on the clinical-stage discovery, development and commercialization of next-generation multifunctional biotherapeutics.

MEDICAL DEVICES

British Columbia's medical devices sector is launching pioneering products that benefit patients while delivering opportunity to investors. Whether it's the diagnostic ultrasound imaging systems of Clarius, or the rapid on-site diagnostic tests of Response Biomedical, British Columbia's medical device companies have a history of successful innovation.

MEDICAL TECHNOLOGY

British Columbia's medical technology sector is developing advanced mobile digital solutions including big data platforms, health applications and other solutions for a more connected health care ecosystem. For example, Ayogo designed a platform to improve health outcomes and improve the patient experience; while PHEMI developed big data technologies which help organizations in health care sectors extract the most value possible from their data. These are only two of many success stories emerging from this thriving sector.

B.C. Companies attending Medica 2022



Artron Laboratories Inc.
artronlab.com

Federico Valdivia Silva
Senior Manager, Business Development
valdiviaf@artronbioresearch.com

LOCATION:

Hall 3 / J09

Artron Laboratories Inc., a global leader in the progression of in vitro rapid lateral flow test, revolutionizes the market for disease diagnosis and analyte detection. The company produces high quality rapid tests that are affordable and simple to use.



bioLytical Laboratories Ltd.
biolytical.com

David Weaver
Commercial Director
dweaver@biolytical.com

LOCATION:

Hall 1 / H59

bioLytical® Laboratories Inc. based in Richmond, B.C., Canada is a privately-owned Canadian company federally incorporated in 2002. bioLytical empowers clinicians and the public to make informed health decisions, faster. Combining made-in-Canada quality with a global focus, bioLytical is a leader in the field of rapid in vitro medical diagnostics. Its range of antigen and antibody tests provide accurate results for infectious diseases including COVID-19, HIV-1/2, Hepatitis C and Syphilis.

BionicPower

Bionic Power Inc.
bionic-power.com

LOCATION:

Hall 4 / B44

Dr. Gualtiero Guadagni
CEO
gualtiero.guadagni@bionic-power.com

Bionic Power Inc. is an early stage medical device company that addresses the rapidly growing markets for pediatric and adult mobility assistance. Their initial product, the Agilik™ is the result of a Cooperative Research & Development Agreement between the US National Institutes of Health and Bionic Power Inc. It is a smart orthosis: a gait state driven, powered pediatric gait rehabilitation device. The Agilik has been designed to improve crouch gait in children with cerebral palsy, spina bifida, and other knee-extension-deficiency disorders. The Agilik is ready for commercialization and registered as a Class 1 medical device in the US, Canada and the EU.



Clarius Mobile Health Corp.
clariuscorp.com

LOCATION:

Hall 9 / E26

David Woodhead
General Manager, EMEA
david.woodhead@clarius.com

Meet the world's only 3rd generation portable ultrasound. Now 30% smaller and lighter. Clarius HD3 delivers best-in-class portable ultrasound for your specialty. By replacing complex knobs and buttons with AI, the new Clarius Ultrasound App 9.0 automatically delivers the best image quality. Now with customizable settings and workflows, Clarius has reinvented the handheld experience to make it unique to you.



Nephrocan nephrocan.com

Ottavio Bresciani
Managing Director at NephroCan Srl
ottavio.bresciani@nephrocan.com

LOCATION:

Hall 16 / J44

As the first major Canadian company to enter the hemodialysis market, NephroCan is the leading A to Z provider of products and services for CKD patients, healthcare practitioners, and governments around the world. As a trusted partner of dialysis centres and healthcare providers, Nephrocan is always working to better the lives of End Stage Renal Disease (ESRD) patients.



NTBIO Diagnostics Inc. ntbio.ca

Irene Qi
ireneq@ntbio.ca

LOCATION:

Hall 3 / K51

NTBIO Diagnostics Inc. is a Canadian R&D-based biotechnology company that develops, manufactures and supplies high-quality immunoassays as well as revolutionary customized solution kits to all parts of the world. NTBIO offers high quality, cost-effective rapid tests (semi-finished materials/finished products), RIA test kits and point of care (POCT) systems.



Response Biomedical

responsebio.com

LOCATION:

Hall 16 / J44

Negar Ziaie
International Sales Manager
nziaie@responsebio.com

Response Biomedical Corp. is a Canadian IVD manufacturer and global supplier of rapid diagnostic tests that aid in the diagnosis of life-threatening diseases. Response focuses on providing lab quality results in minutes and their RAMP® technology delivers a total solution for making better, faster decisions. RAMP is a fluorescent immunoassay technology (FIA) for acute care testing with quantitative tests for heart attack (Tnl), heart failure (NT-proBNP), thromboembolism (D-dimer), sepsis (PCT), pregnancy (b-hcG) and is ideally suited for both laboratory use and Point-of-Care testing.



Rostrum Medical®
Innovations Inc.

Rostrum Medical

rostrummedical.com

LOCATION:

Hall 16 / J44

Nathan Ayoubi
Chief Operating Officer
nathan@rostrummedical.com

Rostrum Medical is a medical device start-up that has developed a novel monitoring system that connects to existing ventilations to provide lung and heart data in near real-time to support individualized ventilator care. Rostrum's VQm system is the first system to bring the dynamics of this interaction to the patients' bedside, in real-time, and non-invasively to address a gap in clinical monitoring in optimizing lung protective ventilation.



Victoria, B.C.

For support contacting any British Columbia company, please contact:

Karen Lam
Senior Manager, Export Services,
Life Sciences
Ministry of Jobs, Economic Recovery
and Innovation
Government of British Columbia
Suite 730-999 Canada Place
Vancouver, British Columbia,
Canada V6C 3E1

Mobile: +1 (604) 218-4606
Email: Karen.Lam@gov.bc.ca

Laetitia MacDougall
Investment & Trade Specialist - Europe
Trade and Invest British Columbia
(European Representative Office)
WeWork, 10 York Road,
London, SE1 7ND, United Kingdom

Mobile: +44 7919 104515
Email: Imacdougall@britishcolumbia.ca



**BRITISH
COLUMBIA**
Canada 

BritishColumbia.ca